

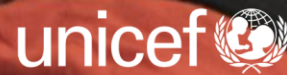


ACCISS Study Regional Meeting on Access to Insulin,

14 -15 October 2019

Bishkek

Access to Affordable Insulin- UNICEF
Experience



for every c

UNICEF -Critical Supply Role

Supplies are a direct realization of a child's rights

UNICEF's **Supply & Logistics** headquarters located in Copenhagen, Denmark

It is also home to the **largest humanitarian warehouse**

Other UNICEF warehouse hubs are located in **Dubai** and **Panama**

UNICEF's Supply Community of **1036 supply and logistics staff** serve children in **97 countries**

- Supports results for children with an **effective, efficient supply operation**
- Helps meet UNICEF's Core Commitments for Children in emergencies by providing **rapid response to emergency supply and logistics** needs
- Contributes to **influencing markets** to ensure sustainable access to essentials supplies for children
- Uses product **innovation** to increase results and decrease costs
- Provides **procurement services** to governments and development partners on strategic-essential supplies
- Provides **supply financing solutions** to ensure domestic resource mobilization for supplies for children and to contribute to the influencing markets results
- Supports appropriate action in **capacity building** and works with governments to **strengthen national supply chains**

UNICEF procurement value by major commodity groups (2018)



Vaccines
\$1.453 billion



Pharmaceuticals
\$124 million



Water & Sanitation
\$117.3 million



Nutrition
\$183.9 million



Education
\$57.4 million



**Cold Chain
Equipment**
\$77.9 million



Medical supplies
\$106 million

\$3.486 billion

of supplies + services for 150
countries and areas

\$1.536 billion

in procurement on behalf of 107
self-financing governments and
partners

\$2.378 billion

supplies

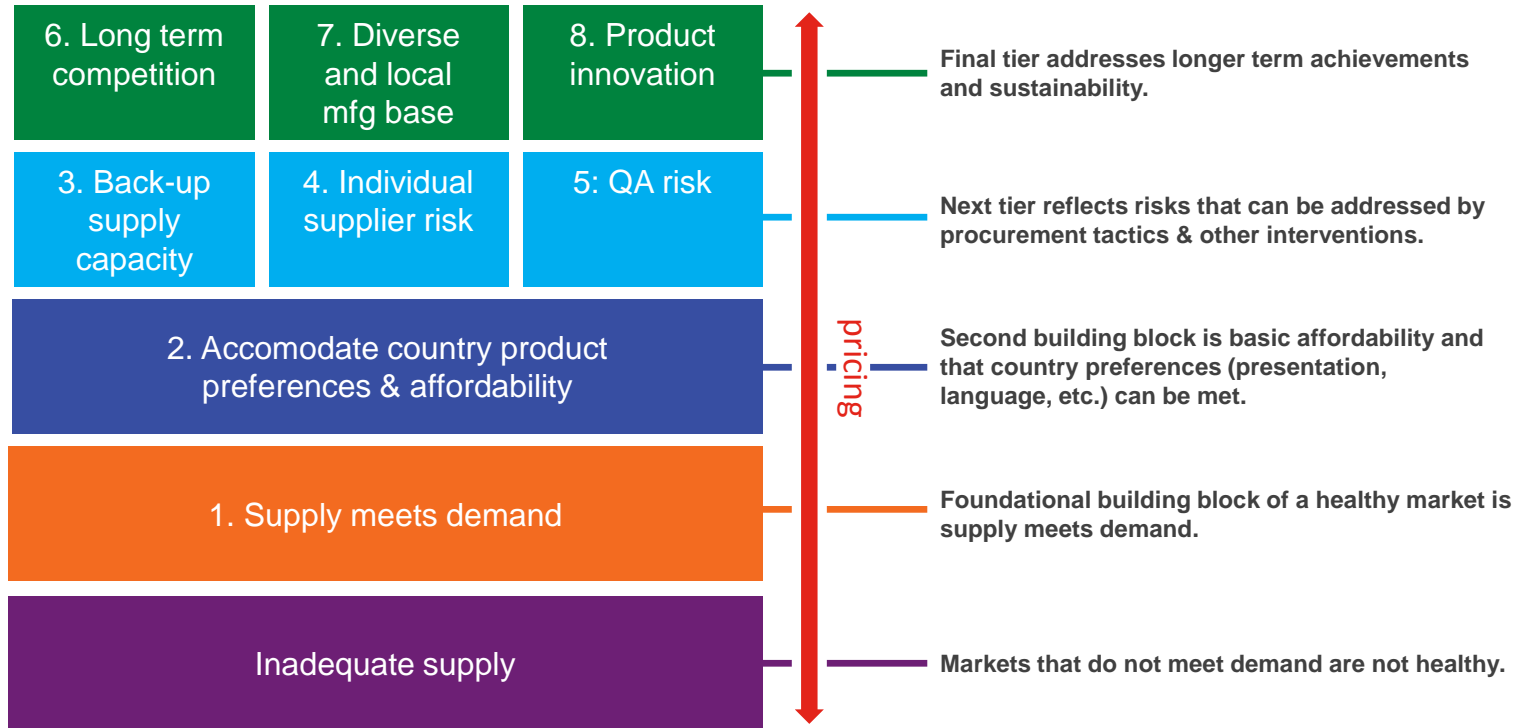
\$1.108 billion

services

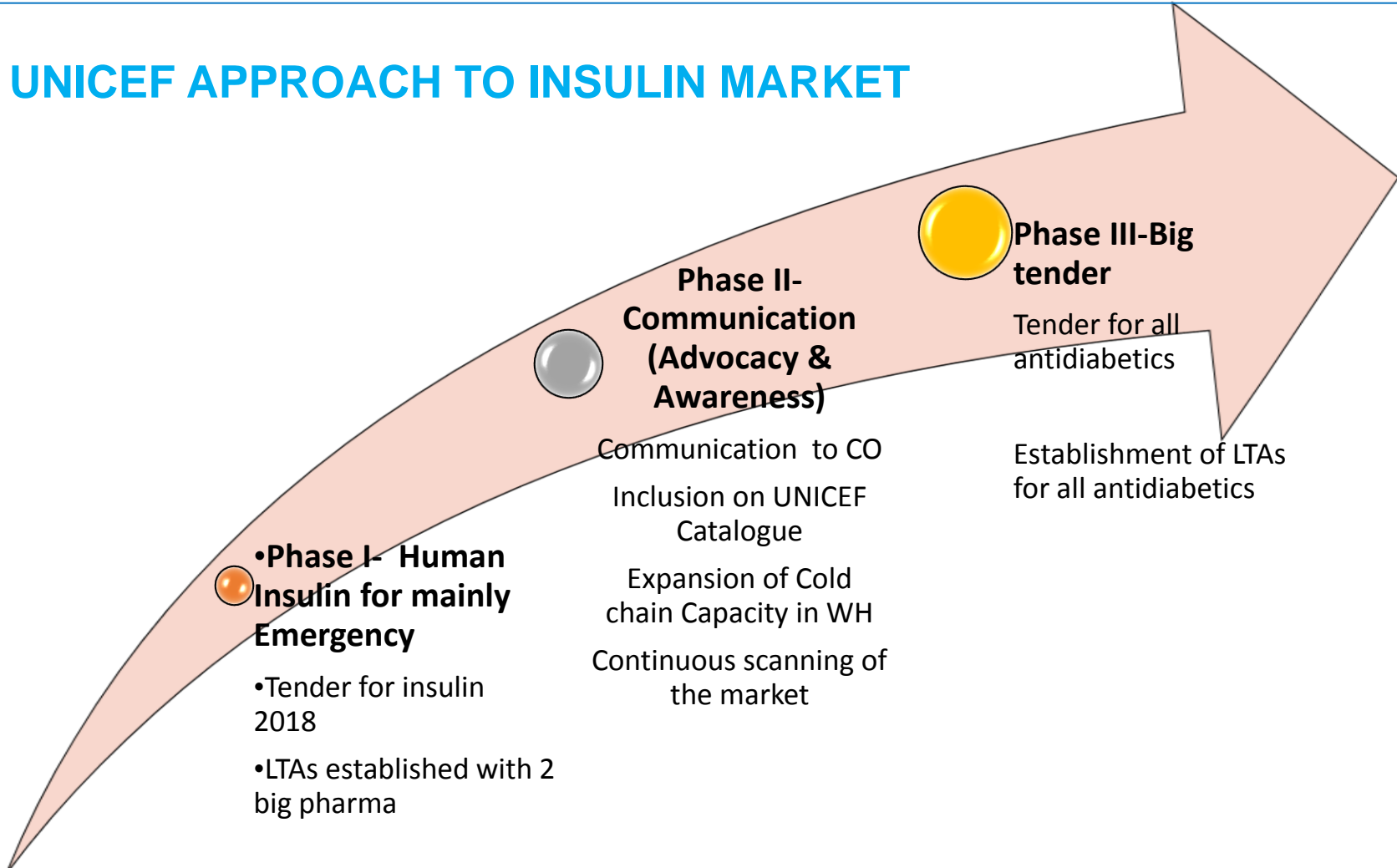
78% of UNICEF procurement is in
collaboration with other UN agencies
and partners

How UNICEF influences markets: Conceptual framework

The **Healthy Market Framework** is a set of attributes to measure the health of a market, and product-specific process to assess markets value



UNICEF APPROACH TO INSULIN MARKET



Phase I- Human Insulin for mainly Emergency

- Tender for insulin 2018
- LTAs established with 2 big pharma

Phase II- Communication (Advocacy & Awareness)

- Communication to CO
- Inclusion on UNICEF Catalogue
- Expansion of Cold chain Capacity in WH
- Continuous scanning of the market

Phase III- Big tender

Tender for all antidiabetics

Establishment of LTAs for all antidiabetics

Lessons learned

- a) Improve Capacity**
 - Product dossier assessment in general for biologicals,
 - Cold chain management in the WH
- b) Negotiation with Suppliers-** earlier the better
- c) Communication and advocacy-** Several countries and partners interested

Next steps

- a) Procurement objectives**
 - Availability
 - Affordability- Lower prices
 - Sustainability- Prequalify a supplier besides the 3 major market leaders
 - Innovation- appropriate and Innovative insulin delivery mechanisms for children & adolescents
- b) Launch tender by Dec 2019**